

# Manuel de las Carreras

(786) 649-9411 | manueldelascarreras@gmail.com | <https://www.linkedin.com/in/manuel-de-las-carreras>

## EDUCATION

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**University of Miami Herbert Business School** **Coral Gables, Florida**  
*Bachelor of Business Administration in Finance, Minor in Entrepreneurship* *Expected December 2027*

- **GPA:** 3.50 / 4.00
- **Relevant Coursework:** Intro to Entrepreneurship, Business Analytics, Business Law

**Miami Dade College** **Miami, Florida**  
*Associates of Arts in Business Administration* *Graduated April 2025*

- **GPA:** 3.75 / 4.00
- **Honors:** Honors College, Phi Theta Kappa Member, SGA senator, SMIF member
- **Relevant Coursework:** Accounting, Principals of Macroeconomics

## WORK & LEADERSHIP EXPERIENCE

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**Infinite Acquisitions** **Remote**  
*Incoming Mergers and Acquisitions Intern* *February 2026 - April 2026*

**Avolta (Duty Free Global Retailer)** **Miami, Florida**  
*Cosmetic Category Manager Intern* *May 2025 - August 2025*

- Analyzed sales and product performance across all Latin American airport locations
- Supported negotiations and strategic planning with luxury brands by preparing pricing, margin, and sales performance analyses across multiple regional markets
- Conducted market and competitive benchmarking across Latin American travel retail markets

**One Padel Indoor Club** **Miami, Florida**  
*Marketing Specialist and Intern* *May 2024 - July 2024*

- Supported with business planning, operational setup, and early marketing strategy execution
- Managed financial tracking ensuring accurate transaction monitoring and reporting
- Coordinated operations and organized community events to increase engagement and brand visibility

**Guitar Instructor** **México City, México**  
*Self-employed* *June 2017 - March 2020*

- Managed and monetized private instruction sessions for multiple clients (+20), demonstrating entrepreneurial initiative and client management skills

## SKILLS, ACTIVITIES & INTERESTS

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- **Languages:** English (Proficient); Spanish (Native)
- **Technical skills:** Microsoft Office
- **Certifications & Training:** Bloomberg Market Concept Certification; Hootsuite Platform Certification
- **Interest & Activities:** AKPsi (Business Fraternity) Brother; ALPFA member; Rugby player; University of Miami Soccer Club, Golf, Weightlifting, Guitar player. Hermanos de la Calle; Clean Miami Beach.
- **Other:** Mexican residency & US Green Card holder